

MONEY MANAGEMENT, LLC

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A. EXECUTIVE COMPANY SUMMARY

Money Management, LLC (and its sister company Information Systems, Inc.) is a South Florida / NC based collection firm with established revenue and profit structure since 1995. The company has developed a suite of innovative techniques in its business domain. These innovative techniques include internet-based tools for streamlined debt information flow, efficient networking between credit managers and debt collectors and automated tools to reduce time and cost. Our company adds to the bottom line revenue structure of manufacturing and distribution companies by recovering their routine debt.

The goal at Money Management is to recover delinquent debt as quickly as possible. We have developed a business process model (BPM) and a collection process model (CPM) that ensures speedy account resolution. However, if the account becomes seriously delinquent and cannot be resolved without litigation, we will immediately forward the account on to an attorney from our network. Once the claim has been forwarded for suit, there will be no charges except for the court costs, which depend on the location of the debt.

Contingent Upon Collection

- **10-50%** On claims collected for \$500 and above
- **25%** On claims collected below \$500
- **\$350** Average Suit Fees
- **25-35%** Attorney Collections prior to suit being filed
- **35 % Plus Suit Fees** Attorney Collections after suit is filed
- **No Charge** Daily Fax / Demand Letters

Furthermore, we have developed a number of technology-based tools: a web-integrated online status-monitoring tool (www.status123.com and www.status123.net.) and an automated debt demand placement tool at the early stages of recovery. These tools reduce our cost of operation, and most critically solve the tardiness in debt flow. The credit manager can login to the online status tool anytime and receive the latest updates regarding any or all of his/her accounts. The credit manager may view the payment history of the debtor to accurately track the debt recovery process. Updates entered into the online status tool are instantaneously emailed to the credit managers. Consequently, debt collection becomes a 24x7 activity. This accelerates debt flow by several orders of magnitude, leading to an increased recovery rate. We have demonstrated nearly double the rate of success in debt recovery, compared to leading national collection agencies. With our technology, the debt recovery process moves at an electronic speed.

One of the tools most robust features is its ability to generate data-rich reports regarding your claims. Everything entered in the system can be found and generated into a report. Once you've found a report, you can change its data range, customize the way it looks, print a copy of it, or display it on your screen.

From the report list you can view a snapshot picture of the status of all your accounts. To learn more about a specific claim, click the "more." link to view more about the data and view more history.

Our business policy includes a prompt payment to creditors once the debtor makes a payment. The payment process is automated, alleviating any room for human error. We can take credit card payments directly from the debtor, as well. Money Management is a growing company, with state of the art priority web-based software to serve our clients. The software allows our clients to be directly interfaced with the firm.

Money Management will always negotiate with the attorney to obtain the best and least expensive arrangement for the client. We will work with the attorney to determine if any fees, court costs and interest can be recovered. No legal action will be taken without the client's authorization. Money Management LLC has one of the most favorable litigation policies in the industry. **NO** suit fees, only filing fees.

References are available upon request and you may view reference letters at www.status123.com

B SPECIALIZED SERVICES

- Our best efforts begin immediately upon receipt of your claims.
- Comprehensive status reports on line are provided regularly to keep you advised of our progress.
- All our attorneys are members of the CLLA or National List and are bonded and insured for your protection.
- Proceeds of all collections forwarded without delay upon clearance of funds.

C. PERFORMANCE

Money Management maximizes recovery with a strategy collection process we have perfected over the years. We have developed a friendly yet demanding approach to our business and collection process. Consequently, our interactions with the debtors work well above the industry average. The following table shows the commercial collection success rate nationally against ours. As can be readily observed, our success rate is much higher than the national average.

Average Number of days before receiving first payment: 26 days

We not only deliver results nearly one-third higher than the national average. We also create clients who are extremely satisfied with our services and have no qualms to provide us with references and/or testimonials. References from our existing clients are available upon request.

CONTACT US

We are available to answer your questions, call us at:

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Thank you

Becky Smith

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